

Real Estate & Brokerage Related Services

CBRE Tax ID: 95-2743174

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CAGE: 3G5K7

RFI Response



March 15, 2019

TABLE OF CONTENTS

Transmittal letter3

Technical Proposal.....4

TRANSMITTAL LETTER

March 15, 2019

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Re: Real Estate & Brokerage Related Services

Dear Ms. O'Neil:

CBRE is pleased to present our response to the Request for Information (RFI) for Real Estate & Brokerage Related Services. As a current provider of Real Estate Services to GSA and client Agencies, we are excited at the opportunity to continue to support the needs of the Federal Portfolio. With CBRE's geographic capabilities and a platform of services that matches the full real estate lifecycle, we believe we can support any real estate need that a Federal Agency might require.

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[REDACTED]
[REDACTED]

Thank you for considering the CBRE team. We look forward to the next steps in the Solicitation process and are available at any time should you have additional questions. Please don't hesitate to contact me directly at (703) 980-3881 or at molly.snee@cbre.com.

Sincerely,

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[REDACTED]

Molly Snee
Managing Director

TECHNICAL RESPONSE

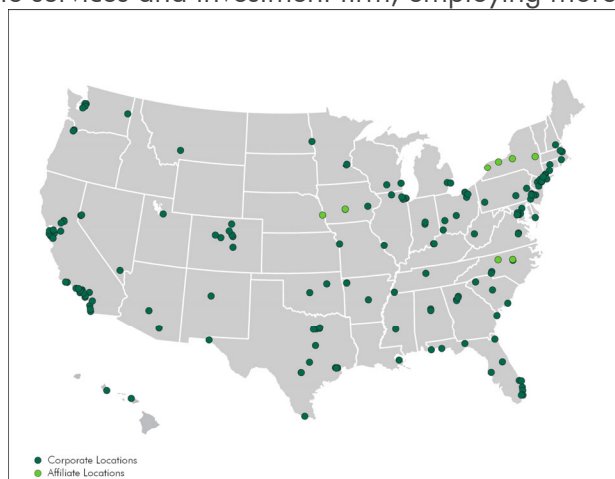
Does your firm have a nationwide presence? If not, what is its geographical coverage?

CBRE is the world's largest commercial real estate services and investment firm, employing more than 90,000 employees currently. This is one of CBRE's competitive advantages is its large presence in every major market. [REDACTED]

[REDACTED] (b) (4) Real advantage is delivered to our clients with ready access to accurate market intelligence and expertise delivery by professionals who are the best in their markets.

In addition, CBRE has network of affiliate and vendor partners that expand our reach whenever and wherever necessary.

Understanding that who we chose to partner with is just as important to our brand, we ensure that all partners must abide by CBRE's operating policies and professional standards.



The CBRE team will help GSA leverage our unparalleled perspectives, scale and connections to deliver exceptional client outcomes through real estate solutions customized to each task order, including:

- Commitment to excellence and quality risk management
- Industry-leading technology platforms and data accessibility
- Global coverage and serviceability

It is our dedication to these principles that distinguishes CBRE's for our clients, offering exclusive insights that lead to exceptional outcomes.

Does your firm have a Federal Supply Schedule under each identified SIN as described above under Section 1?

- If your firm does not have a Federal Supply Schedule for all SINs, does your firm have teaming arrangements or subcontracting relationships with another firm/or

firms that would satisfy the SIN requirements in its entirety? If so, please provide the name of your teaming or subcontracting partner(s).

CBRE is approved under the Professional Services Schedule and have created teaming arrangements to cover the SIN requirements as follows.

Company	Federal Supply Schedule	Required SIN Coverage	
CBRE, Inc.	GS-00F-035DA	520 1	Program Financial Advisor
		520 2	Transaction Specialist
		520 3	Due Diligence & Support Services
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Does your firm meet all the required services, as described above at section 2.1 through 2.13?

- If not, does your firm have a teaming arrangement or subcontracting relationship with other firm(s) that would satisfy the requirements in its entirety? If so, please provide the name of your teaming or subcontracting partner(s)

Yes, CBRE provides all of the services as described in section 2.1 through 2.13.

If your firm is not capable of meeting all areas in this requirement, would your firm seek to establish CTAs or subcontracting arrangements that would help satisfy the requirement in its entirety?

Does your firm have the capacity to perform multiple projects, that fall within the scope of all or some of the services requested under section 2, nationwide and simultaneously?

- If so, please provide an example of your ability to meet this requirement by listing three total projects and/or Government Contracts that were occurring simultaneously. Each project should provide a brief narrative of the scope, along with the estimated dollar value. For Government contracts please provide the Government Customer, along with contract/task order number.

ith clients such as retail banks and logistics distribution centers, it is not only important for us to be able to provide service anywhere at any time, but it is critical to deliver our services consistently through programmed best practices.

[illegible]

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Commercial brochures or current existing marketing materials

CBRE

CBRE's Public Institutions and Education Solutions group, based in Washington, D.C.,

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CBRE has provided the Federal Government with real estate management, strategic advisory, and brokerage services, and currently holds more than

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CBRE has provided the Federal Government with real estate management, strategic advisory, brokerage services and portfolio planning, facilities management, energy services and project management, including the

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GOVERNMENT EXPERIENCE



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Federal Supply Schedule Contracts

CBRE
https://www.gsadvantage.gov/ref_text/GS00F035DA/0SU5GH.3M8QH7_GS-00F-035DA_CBREPSSPRICELIST041618.PDF

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